

# Learn more about us and the way we work

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We work with **innovative leaders** to  
**deliver** their solutions from vision to reality.







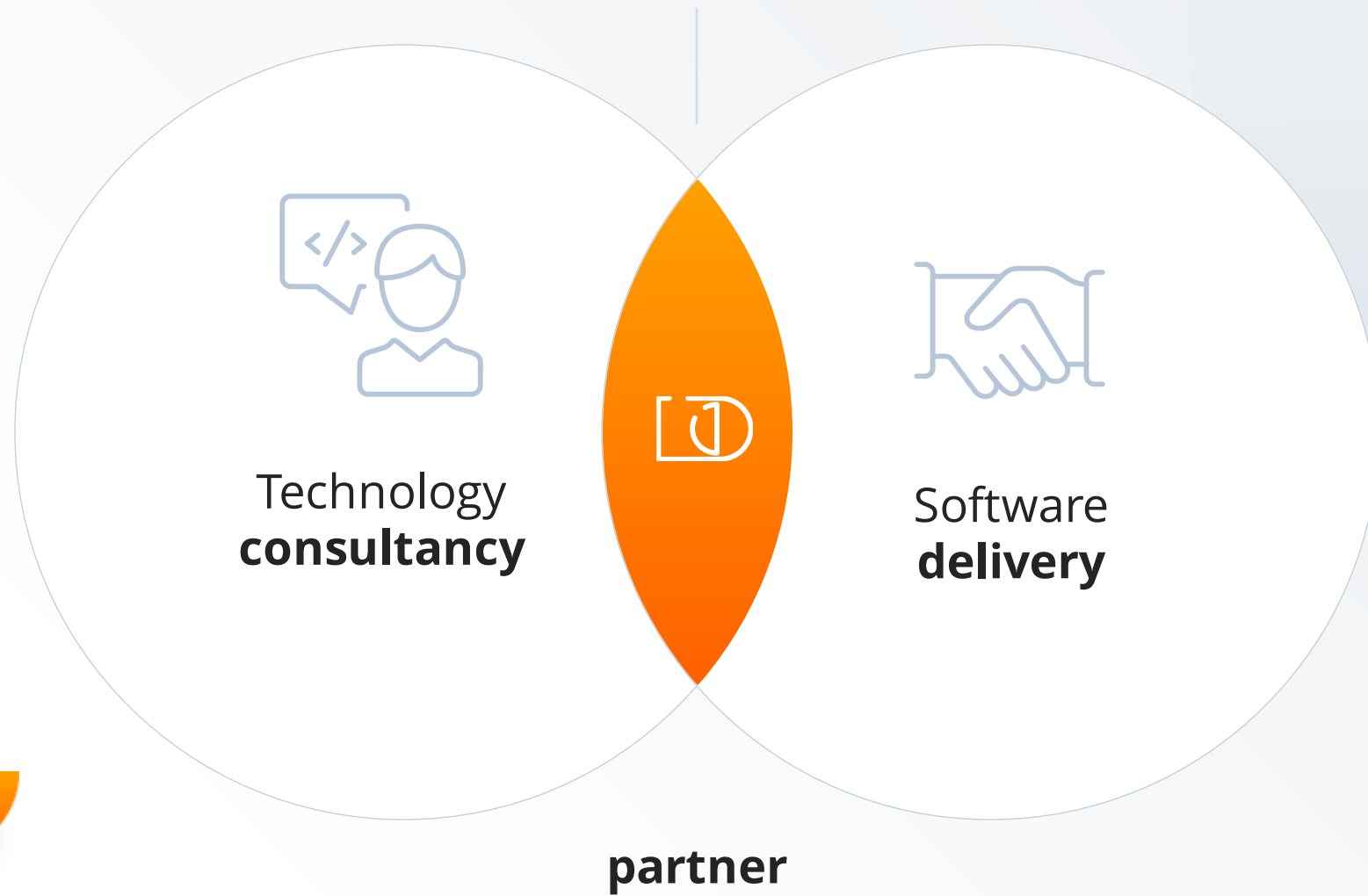
## Who we are

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We are a **technology consultancy and software delivery partner.**

We listen, advise, design and **deliver world-class, user-friendly IT products for clients in an agile way.**

## Future Processing







# Our mission

A short, solid orange horizontal line located below the title.

We create **technology solutions** that empower people and organisations to realise their full potential and make a positive **contribution to human life.**





# Great people = Great software

From small-scale projects to partnerships of 15+ years



# 23

**years of  
experience**  
founded in 2000

**Clients in  
14 countries**



## ISO 27001:2013

Certified

# 1000

## 1000 people on board

with a range of skills and talents to cater for all your project needs

## Net Promoter Score: 52

on a scale from -100 to +100,  
a result deemed excellent for the IT sector



**Microsoft  
partner**  
since 2007



**AWS Advanced**  
Consulting Partner

# Where are our clients from?

- United Kingdom: **51%**
- USA: **22%**
- DACH: **9%**
- Other European countries: **9%**
- Poland: **6%**
- Asia + Middle East **3%**

(per revenue, 2022)

# 54%

## 54% of revenue

comes from our clients of 3+ years

# 11%

employee attrition rate  
compared to **17%**  
industry average in 2022

# 39%

## 39% of clients gained

in 2020-2021 returned to us with another project

## Partner Network

Active partner  
companies: **44**

Projects supported by  
suppliers: **48**

# 31

31 projects run  
simultaneously for  
one client



## Paweł Pustelnik

Managing Director, Future Processing  
Vice President, SoDA

**SoDA** Member

# Some of our clients

Within 23 years of our experience, we have worked for over **200 global clients** helping them solve their business problems and **digitally transform their organisations**.

  
THE LINDE GROUP

VOLKSWAGEN  
GROUP POLSKA



THOMAS  
MILLER



techsoup





 FLOWBIRD

 **FareShare**  
fighting hunger, tackling food waste

 dynamia  
AN ALLOCATE  
SOFTWARE  
COMPANY

 **CRÉDIT  
AGRICOLE**

 ALLOCATE

 **TAURON**  
DYSTRYBUCJA

**DEMICA**  
UNLOCK POTENTIAL

 marston

# Our location - 7 offices globally



Bojkowska 37a  
44-100 Gliwice

**Poland**

Łużycka 3c  
81-537 Gdynia

**Poland**

70 Gracechurch Street  
London, EC3V 0HR

**United Kingdom**

7700 Windrose Ave.  
Plano, Texas 75024

**USA**

Erkrather Straße 401  
D-40231 Düsseldorf

**Germany**

Hardturmstrasse 161  
CH- 8005 Zürich

**Switzerland**

вул. Мазепи 10 46000  
Тернопіль, Україна

**Ukraine**



# Client sectors

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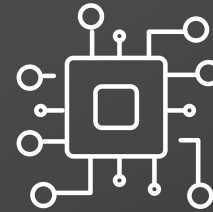
Insurance



Finance



Transport



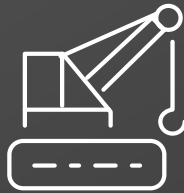
Technology



Media



Manufacturing



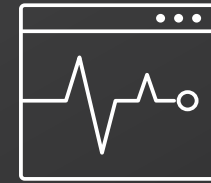
Construction



NGO



Entertainment



Healthcare



Consulting

# We build **lasting partnerships**

54% of our income comes from the clients who have been working with us for more than 3 years. As time goes by, our clients get certainty that we are the right people to be entrusted with their key systems and projects.



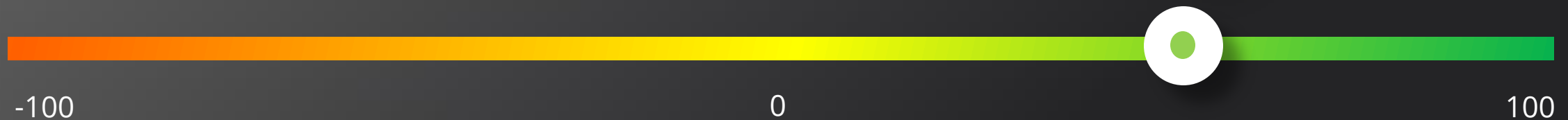
 Future Processing

**52**

## Our **Net Promoter Score**

for H2 2022 is 52 (on a scale from -100 to +100) - a result deemed great.

*Source: [www.delighted.com/nps-benchmarks](http://www.delighted.com/nps-benchmarks)*





# Industry recognition



2023 and 2022 **Global Outsourcing 100** honoree, recognised by IAOP



**Top Developers Poland 2023** – according to the ranking conducted by Clutch



Named **Top Software Developers 2023** by TechReviewer



The Forbes Diamonds – **awarded the diamond status** in 2023



Named **Kincentric Best Employer** in 2022 and 2021



Named **Client Delivery Team of the Year 2022** at the Global Sourcing Association awards



**Second place in the Real IT Awards 2019** in the "Project of the Year (budget <£250K)" category

# Partnerships & memberships



We've been a **Microsoft Partner** since 2007



We are an **AWS Select Consulting Partner**



A member of **SoDA - Software Development Association Poland**



A member of **CIO Watercooler**



A member of the **FinTech Alliance**



A member of **Tech Titans**



A member of **InsTech**



A member of **Bitkom**



Digitale Stadt  
Düsseldorf

A member of **Digitale Stadt Düsseldorf**



Digitale Stadt  
München e.V.

A member of **Digitale Stadt München e.V.**



A member of **Amplifyre**

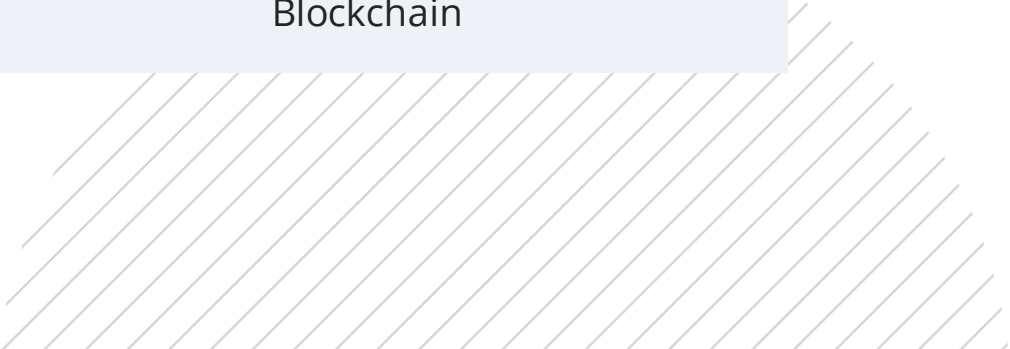


# Most popular **among our clients**



Below is a list of competencies and technologies that our clients appreciate the most:

Competencies			
Big Data	IoT	Machine Learning	Business Intelligence
Security	Artificial Intelligence	Cloud	DevOps
Mobile	Backend	Frontend	Blockchain



## Backend



## Frontend



## Cloud



## Mobile

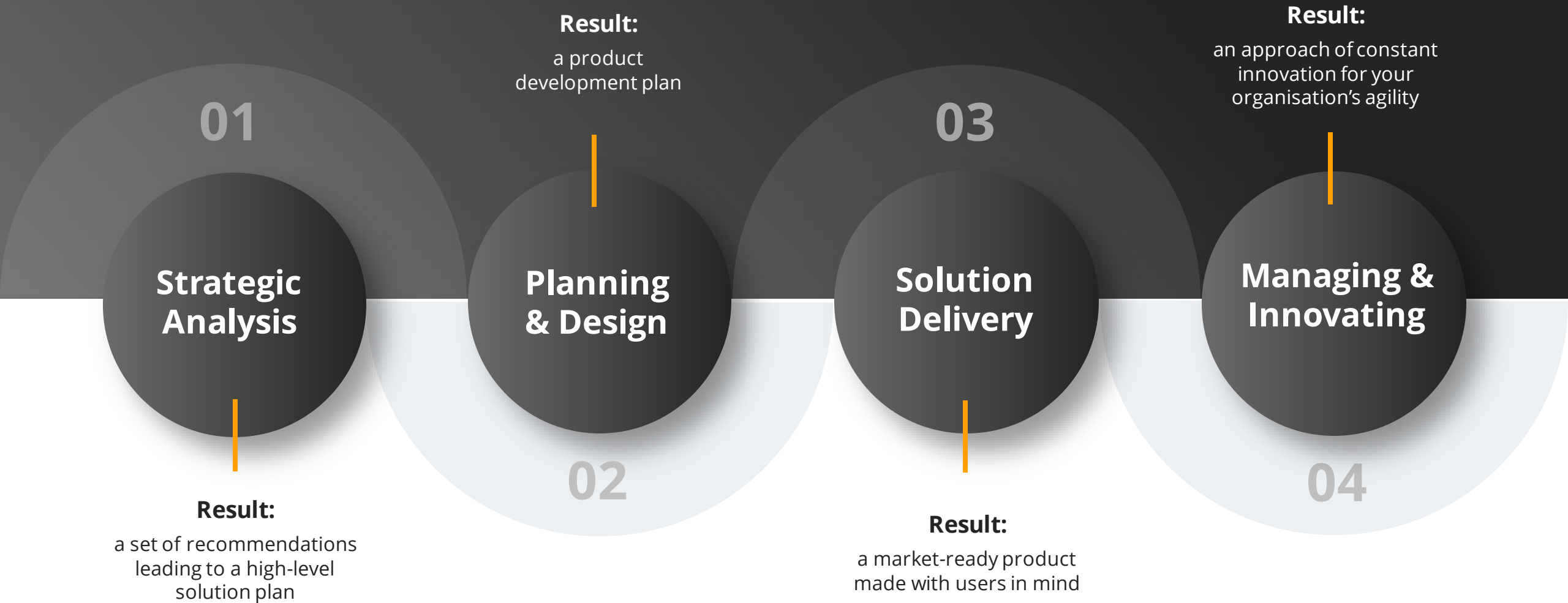


iOS

...and many more



# Getting you **from vision to reality**



# How we **work**

- The Future Processing Way
- Delivery Success Indicators
- Best Practices in Software Development



8

8 times named **Top  
Software Development  
Company** by Clutch

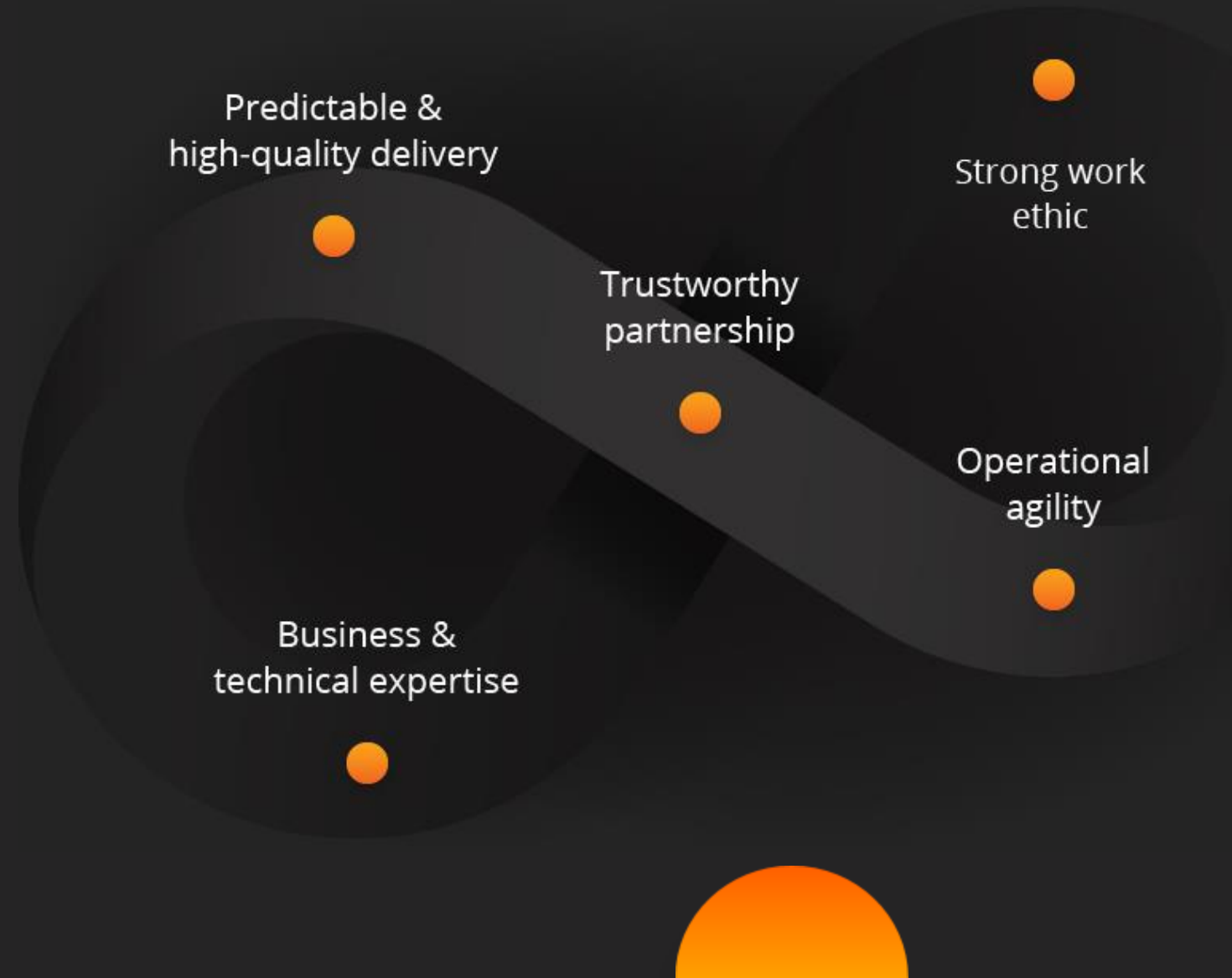


# The Future Processing Way

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Our **unique approach to delivering the best software for our clients** which we have evolved since 2000.

It is our own distinct way of working, a combination of methods, tools and behaviours which helps our clients achieve **great results through our partnership**.



# DSIs

**We evaluate our projects based on facts, not gut feelings.** This is why we developed the Delivery Success Indicators (DSIs) – KPIs that help our project managers measure project performance.

In our DSI assessments, we analyse the following areas:

- project delivery according to client expectations,
- Our Best Practices of Software Development,
- best practices of project management,
- the team and team leader,
- client relationships.



Each area contains several measurable DSIs crucial for our delivery process to be successful.



# Best Practices in Software Development

Best Practices in Software Development (BPSD) is a standards document defining our quality requirements for the project development process in 7 areas:

- Architecture
- Code
- Development
- Environment
- Development Process
- DevOps
- Quality Assurance
- Quality Attributes



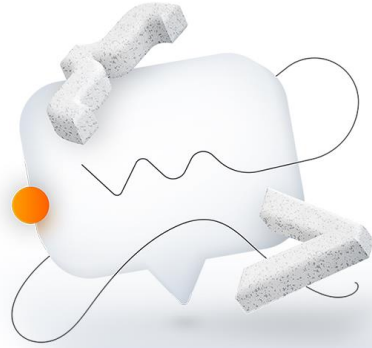
BPSD performance in each project is monitored periodically by the project's technical contact to find any potential issues in the project's development process and mitigate/solve them.





# Our services

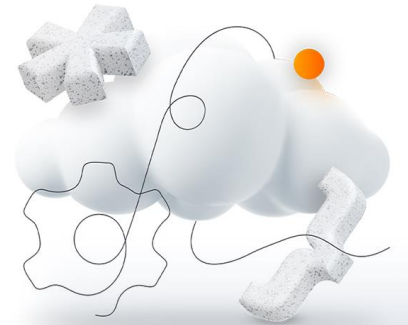
## Consulting



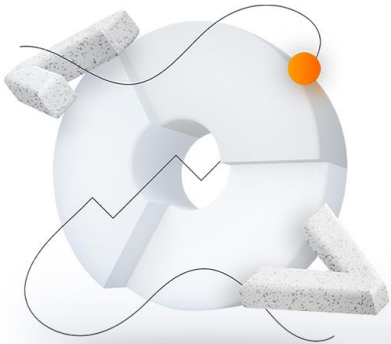
## Digital Product Services



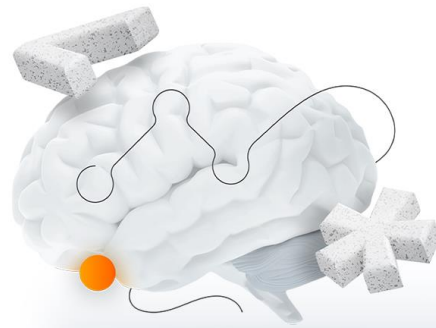
## Cloud



## Data Solutions



## AI & ML



## Cybersecurity



## Software Development Services



# Discover our case studies

  
THE LINDE GROUP

VOLKSWAGEN  
GROUP POLSKA

  
Valeo

THOMAS  
MILLER

  
TENNECO

techsoup

  
ista

 KMD

 FLOWBIRD

 FareShare  
fighting hunger, tackling food waste

 dynamia  
AN ALLOCATE  
SOFTWARE  
COMPANY

 CRÉDIT  
AGRICOLE

 ALLOCATE

 TAURON  
DYSTRYBUCJA

DEMICA  
UNLOCK POTENTIAL

 marston



Replacing client's core system –  
**a 45-year-old Cobol system** – as a  
part of the biggest investment of the  
company this decade

## Project

A new enterprise .NET system integrated with many third-party systems (e.g. a finance system, document management, CRM) The new system runs the marine insurance business, including underwriting, claims, reinsurance, finance and loss prevention. It transforms how the organisation's internal processes are delivered and impacts every customer transaction.





**Cambridge University  
Press & Assessment**

Boosting the Press's capabilities in  
managing advanced software  
development projects

## Project

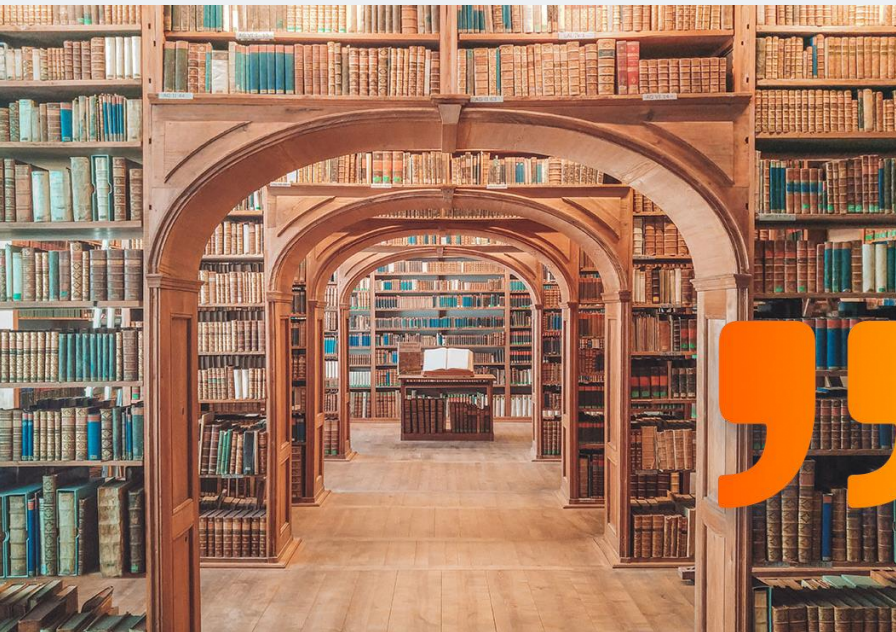
We help the CUP deliver enhanced digital products. Projects include expanding the capabilities of [Cambridge Core](#) (a platform of over 1.6 million journal articles and 36,000+ books) and developing - together with client's in-house team – the [Cambridge Open Engage](#) – CUP's early and open content and collaboration platform.

### The client about Future Processing:

*„Working with the Future Processing team has been a great experience. They've done a fabulous job of integrating with our teams and played a big part in getting some of our key initiatives delivered on time.“*

**Carolyn Robson,**

Academic Technology Director, Cambridge University Press & Assessment





Migrating a core legacy system to a .NET platform to alleviate the risks to business

## Project

A legacy system of several business-critical applications while scaling our team from anywhere between 9 and 38 people as required

### The client about Future Processing:

*„They have great processes and solid infrastructure – much better than you would expect from a company of its size. For example, it has a dedicated project management office which has oversight of all projects and provides ongoing advice and checks.”*

**Mike Poole,**

IT Business Systems Manager, Steamship



Building a custom system from scratch in less than 100 days.



# Project

A bespoke system to replace an insufficient off-the-shelf solution to support a hydrogen carsharing service.

## The client about Future Processing:

*„I'm very happy with our cooperation. Future Processing delivers a true added value to our project. Team-wise they are offering a true full-stack skill matrix with a **great mindset and expertise in agile software development**. [...] The lightweight organisation requires only a **very small overhead in steering and controlling the project**, therefore enabling us to concentrate on the customer-facing business development.“*

**Thomas Felber,**

IT Manager, Linde - BeeZero®





Implementing a blockchain-based system which aims to revolutionise the financial industry, enabling borderless crypto finance

## Project

A blockchain-based decentralised marketplace for tokenised alternative investments backed by secure custody for crypto assets.

### The client about Future Processing:

*„Good experiences shall be shared, with people you appreciate. It's not only about what you achieve by yourself, but also with strong and reliable partners. I already have worked for years with fantastic companies like Future Processing. Leveraging in my projects leveraging full-stack-teams. (BA, UI/UX, Tech Experts, Developer (Java/.NET/Mobil) and QA). Thanks a lot for the good work Future Processing!“*

**Thomas Felber,**  
CTO, Smart Valor



The logo for ALGOMI, featuring the word "ALGOMI" in a bold, sans-serif font. The letters "M" and "I" are slightly offset to the right, creating a sense of motion or a 3D effect. The logo is contained within a thin white rectangular border.

Developing a fixed income  
data aggregation and market  
surveillance tool

## Project

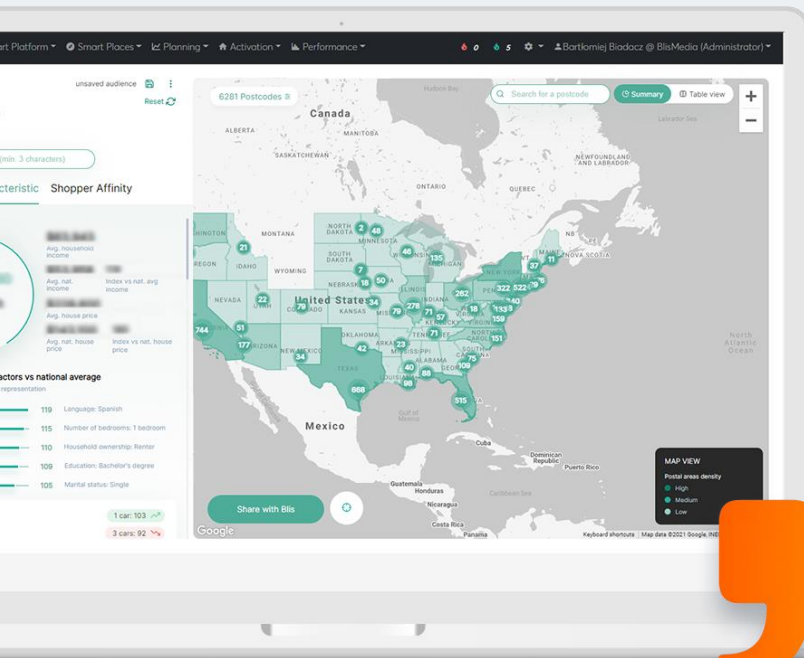
Algomi needed a business partner with strong competencies in the field of Big Data and Java. Our partnership allowed Algomi to offer new functionalities to their clients.

Working together let us achieve additional benefits of the solution, such as: greater efficiency and scale, pattern recognition, to facilitate improved decision making, flexibility, and increased liquidity.





Developing software from scratch and continually delivering new features



# Project

A state-of-the-art platform for reporting and visualising anonymised data including demographics, geolocation and shopper affinity

## The client about Future Processing:

*„I have worked with many technology partners before, and I must say Future Processing has been above expectations. The partnership we have with people at Future Processing is based on trust and this has given us significant peace of mind across our time together. On top of that, the team we’ve worked with has been outstanding – we’ve been able to go from idea to implementation with very little pain and got a predictable and high-quality result. Especially at the formative stages of the product we’ve built together, this technical expertise helped ensure a solid foundation from which we’ve created an amazing product that has made a real difference across our business.”*

**Aaron McKee,**

Chief Technology Officer, Blis



Identifying the needs, finding the best technology and rolling out various phases of the software solution

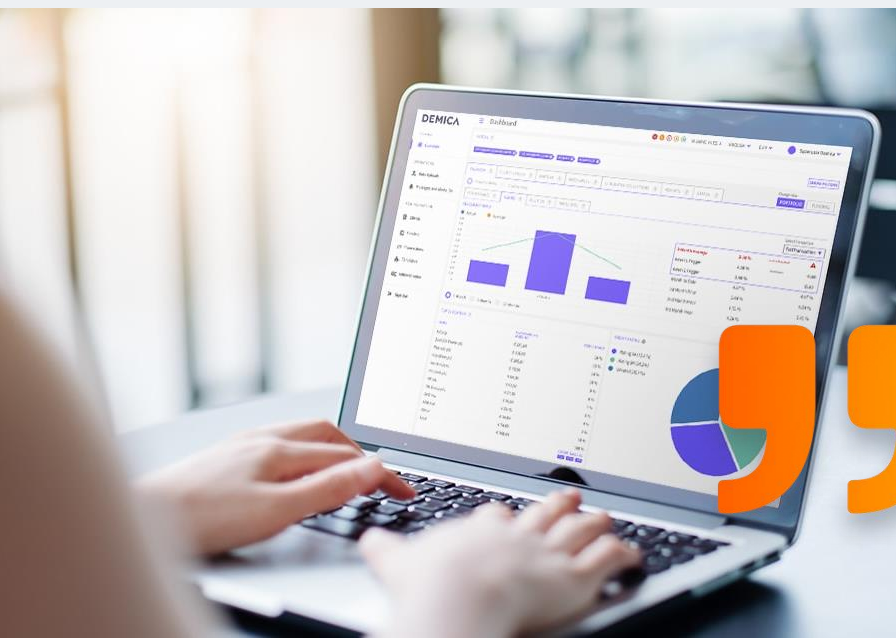
## Project

We helped to build their platform and realise the vision to transform how working capital is financed.

### The client about Future Processing:

*„With \$16 billions of funded programme and **growing at 40% per year**, Demica’s award-winning platform is recognised as the market leader in the working capital finance sector. **Future Processing has been a valuable partner to our in-house technology team** as we built the platform to realise our vision to transform how working capital is financed. Delivering top-notch solutions in an agile manner, other Future Processing’s customers can expect **a reliable and responsive team.**”*

**Kishore Patel,**  
CTO, Demica







Developing new software products and upgrading existing systems to accelerate transformation with our dedicated teams

# Project

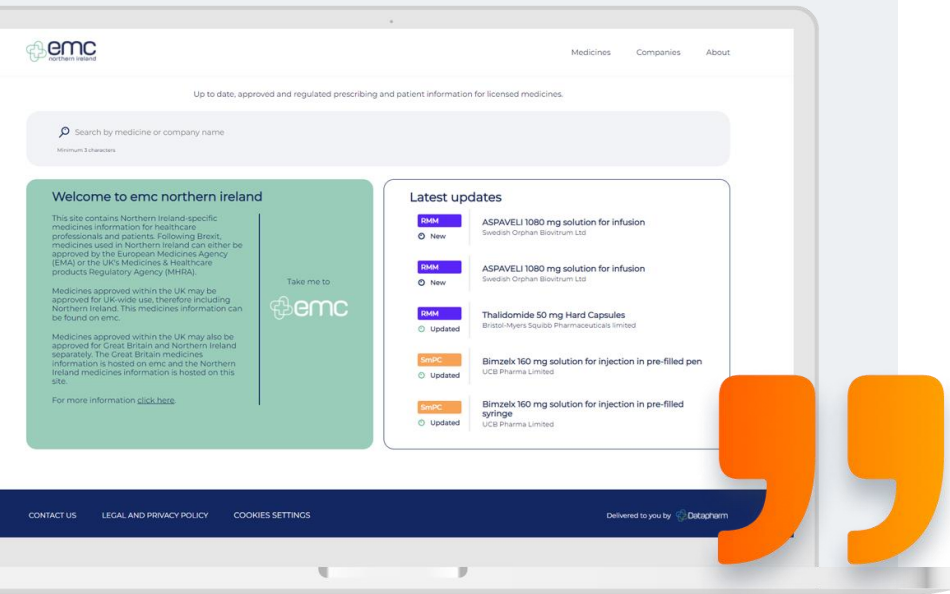
We worked on several projects, providing upgrades, improvements and new features to most of [Datapharm products](#).

## The client about Future Processing:

*„An interesting benefit of the partnership – besides being able to scale up and down – is really helping the business grow. **We had a three year plan which would take us to end of 2022. Together, we hit that. A year earlier. (...)***

*What I was really impressed with are your processes around onboarding, the financial quotation process, tracking, reporting, etc. All that transparency is fantastic and you have full clarity, so we on the same page.”*

**Arif Govani,**  
Chief Digital Officer, Datapharm



## Our client

Migration to an ecosystem of micro-services from an existing monolithic application



## Project

A secure system transition from a previous provider for a client who is part of one of the world's largest HR providers and a Fortune Global 500 company

### The client about Future Processing:

*"The collaboration has led to **a digital transformation of our existing processes**. The team delivered **continuous and seamless product innovation** and delivered it with short time to market. Future Processing were operationally agile, allowing us to rapidly scale the team up and down and adjust its competences to changing requirements."*

**Head of Digital Operations,**  
Temporary Staffing Company

The Fortaco logo is displayed in a white box with a thin blue border. The word "FORTACO" is in a bold, black, sans-serif font.

**FORTACO**

Technology partner delivering everything from conception, through architecture and development to deployment

## Project SmartSteel

Holistically supporting the company's blockchain project, including researching, creating PoCs, solution architecture, and developing tailor-made software with technical documentation for numerous systems

### The client about Future Processing:

*"We found Future Processing to be **a blockchain expert**. They are **a true partner in discussions about customer needs** in a rapidly changing environment, where sustainability plays an increasingly important role. By combining IoT with blockchain, we aim at providing our clients and their customers with valuable and trusted information on the lifetime of heavy-weight machinery in the off-highway industry."*

**Dr. Rafal Sornek**

Senior Vice President, Fortaco Technology





# Our team is our **superpower**

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**Great software...**  
because we  
put people first

**11%**

**11% employee  
attrition rate** compared  
to **17%** industry average in  
2022

**KINCENTRIC**  
**Best Employers**

**Kincentric Best Employer**

in 2021 and 2022

**280**

**280 employees** have been with us  
for **more than 8 years**





# Thank you for your attention

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 Future Processing

[sales@future-processing.com](mailto:sales@future-processing.com)

[www.future-processing.pl](http://www.future-processing.pl)



# Contact



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Plano, Texas 75024

**USA**

Erkrather Straße 401  
D-40231 Düsseldorf

**Germany**

Hardturmstrasse 161  
CH- 8005 Zürich

**Switzerland**

Mazepa, 10, Ternopil,  
Ternopil oblast 46000

**Ukraine**