

Partner Channel benefits for **consultants**





Partner Channel is a programme aimed at organisations that wish to increase their impact on the market.

The channel is run by **Future Processing** – **software development experts**, who have been solving business problems using technology since the year 2000.

Do you specialise in consultancy?

Let's combine **your business expertise and our technical skills** to add value to our clients.

Below are **benefits you can achieve** from joining our Partner Channel:

- Access to our customers who may need your services and therefore a chance to gain a substantial profit margin for your own
- Bigger chances of winning bids thanks to constructing a joint offer
- Help in entering new markets through our international sales team and partners
- Openness to the expertise of your local BAs and PMs who can support our clients
- Full technical execution and support in developing your own products and your customers' projects
- A complete suite of services that will enable you to provide tangible solutions to your clients
- More confidence in pitching for new business thanks to gaining a competitive advantage
- A reliable partner in your customers' digital transformation journey





We can deliver tangible solutions your customers are asking about. We would also appreciate your expertise when reaching out to new clients and gladly give you an opportunity to benefit from the market position and business relations we have already established.

Joining our channel is **free of charge**. We value your time, therefore, we keep channel **rules short and transparent**.



With Future Processing we can offer services and products we otherwise could not do. This brings us new business opportunities even within our traditional service areas. They impressed us by their professionalism from the first time we met and are always very supportive.

Dag Olav Wirstad
Chairman F2 Consulting AB





Interested in becoming our partner?

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Please contact

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 **Future Processing**

